

Curriculum Vitae

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Antonia Lampaki

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American College of Greece

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Education

Athens University of Economics and Business (AUEB), Greece | 2012 – 2017
PhD in Management | Scientific area: Strategic Management
Thesis title: Implementation process success: The role of employee consensus and context
University of Piraeus, Greece | 2007 – 2009
MBA – Total Quality Management
Dissertation title: The Role of Emotional Intelligence in Educational Performance
University of Piraeus, Greece | 2002 - 2007
BSc in Business Administration

Teaching Experience (MBAs and postgraduate courses)

Topaz Management Simulation, International MBA (AUEB), 2022 – today
Business strategy, Athens MBA (AUEB), 2017-2021
Organizational Psychology and Behavior, MSc in HRM (AUEB), 2019-2021
Business strategy (in English), MSc in Marketing and Communication (AUEB), 2017-2019

Teaching Experience (undergraduate courses)

International Business, American College of Greece (ACG), 2018-today
Managing Organizational Change, American College of Greece (ACG), 2021-today
Management, American College of Greece (ACG), 2018-today
Business Strategy, Cyprus International Institute of Management (CIIM), 2020 - today
Business Strategy, Athens U. of Economics and Business (AUEB), 2020-today
Strategy implementation and change management, Stetson University, USA, 2019
Organizational Behavior, Athens U. of Economics and Business (AUEB), 2018-2020
Social Entrepreneurship, Athens U. of Economics and Business (AUEB), 2018-2020

Executive Training

Leadership, Hellenic Electricity Distribution Network Operator S.A., 2022-2023.
Communication & Conflict Management, Hellenic Electricity Distribution Network Operator S.A., 2022-2023.

Change Management, Attica Bank, University of Piraeus Education of Lifelong and Learning Center & PLAS, 2018.

Change Management, Certificate in Management and Leadership Skills (MLS), AUEB Education of Lifelong and Learning Center, 2019-today.

Change Management, Certificate in Negotiations, AUEB Education of Lifelong and Learning Center, 2016-2019.

Refereed Journal Publications [4]

Research interests: Strategic management, organizational behavior, negotiations.

My research explores how firms compete in the market and non-market environments, which configurations of tactics they use to implement strategic decisions, and how power and politics affect firm/team/individual-level outcomes.

Kapoutsis, I. & Lampaki, A. (accepted for publication). Business in the Swamp: The Power Dynamics of Corporate Political Activity. *Organizational Dynamics*, 55, 100838.

ABS: 3 | Clarivate Impact Factor: 1.43 | Scopus CiteScore: 2.8

Hochwarter, W., Jordan, S., Kiewitz, C., Liborius, P., Lampaki, A., Franczak, J., Deng, Y., Babalola, M.T. and Khan, A.K. (2022), Losing compassion for patients? The implications of COVID-19 on compassion fatigue and event-related post-traumatic stress disorder in nurses, *Journal of Managerial Psychology*, Vol. 37 No. 3, pp. 206-223.

ABS: 3 | Clarivate Impact Factor: 3.61 | Scopus CiteScore: 3.1

Lampaki, A. & Papadakis, V. (2018). The Impact of Organisational Politics and Trust in the Top Management Team on Strategic Decision Implementation Success: A Middle Manager's perspective. *European Management Journal*, 36, 627-637. Doi: 10.1016/j.emj.2018.07.005

ABS: 2 | Clarivate Impact Factor: 5.08 | Scopus CiteScore: 6.4

Kapoutsis, I., Volkema, R., & Lampaki, A. (2017). Mind the first step: The intrapersonal effects of affect on the decision to initiate negotiations under bargaining power asymmetry. *Frontiers in Psychology*, 8, 1313.

Clarivate Impact Factor: 2.99 | Scopus CiteScore: 3.5

Google Scholar citations (as of May 2022): 43

Other Publications [2]

Lampaki, A. (2019). The Role of Workgroup Diversity in Team Performance. Technical Report by Critical Future for Julius Baer, pp 1-17.

Baker, J. & Lampaki, A. (2017). The Impact of GDPR on HR. Technical report by Critical Future for Workday, pp 1 – 17.

<https://www.researchgate.net/publication/321997369> The impact of GDPR on HR

Conference Presentations [8]

Kapoutsis, I., Lampaki, A., Stoumpou, D., Markaki, C. & Kaniouras, A. (2022). Mea Culpa: The role of leaders' self-criticism in construing positive political contexts that encourage followers' creativity and voice behavior. 5th Interdisciplinary Perspectives on Leadership Symposium, Mykonos, Greece. May 4-7, 2022.

- Lampaki, A., Kapoutsis, I., Papadakis, V., & Papalexandris, A. (2021). The elusive quest for successful implementation of strategic initiatives: Evidence from a qualitative study. 17th Annual DMST Student Conference (virtual). 18 May 2021.
- Kapoutsis, I., Lampaki, A., & Volkema, R. (2019). Motives for negotiation initiation: Understanding and managing the motives to initiate negotiations. 32th Annual Conference of the International Association for Conflict Management (IACM), Dublin, Ireland: July 7-10, 2019.
- Kapoutsis, I., Lampaki, A., & Volkema, R. (2019). The initiation of negotiations: Understanding and managing five sources of motivation. 19th Conference of European Academy of Management (EURAM), Lisbon, Portugal: June 26-28, 2019.
- Lampaki A., Kapoutsis, I., & Papadakis V. (2018). Tactics for successfully implementing strategic decisions: A moderated mediation model. 38th Annual Conference of the Strategic Management Society, Paris, France: September 22-25.
- Lampaki, A. & Papadakis, V. (2014). "Implementation Processes and Implementation Success through Employees' Consensus: The Moderating Role of Social Context and Decision Making Consensus". Strategic Management Society Special Conference. Copenhagen, Denmark: June 13-15.
- Kapoutsis, I., Papalexandris, A., Lampaki, A., & Papadakis, V. (2014). "Unravelling the Mediating role of relationship Conflict on Politics Perceptions – Job Outcomes relationships at Low and High Levels of Political Skill". 28th International Congress of Applied Psychology, Paris, France: July 8-13.
- Lampaki, A. & Papadakis, V. (2013). "The Role of Implementation Capability on the Decision Outcomes-Firm Performance Relationship". 13th European Academy of Management Conference [Doctoral Colloquium]. Istanbul, Turkey: June 24-29, 2013.

Work in progress [3]

- Lampaki, A., Kapoutsis, I., Hochwarter, W., Kenney, P., & Hartline, M. How do emotional demands affect nurses' job satisfaction? Nonlinear effects across levels of caregiver's work passion. *Journal of Vocation Behavior* (to be submitted, June 2022).
- Kapoutsis, I., Lampaki, A., Stoumpou, D., & Epitropaki, O. Leaders' self-criticism: Positive and negative influences on followers' work outcomes. *Leadership Quarterly* (to be submitted, December 2022)
- Lampaki, A., Kapoutsis, I., & Papadakis, V. Implementing strategic decisions: A systematic literature review. *International Journal of Management Reviews* (to be submitted, February 2023).

Editorial/Reviewing activity

- Review editor for *Frontiers in Psychology: Organizational Behavior*, 2018-today
- Ad hoc reviewer for *European Management Journal*

Research Projects

12.2021 – 6.2022

Researcher, AUEB Property Management & Development SA & Ministry of Labour and Social Affairs.

Support the formulation of the Greek National Employment Strategy 2021-2027.

2.2020 – 2.2022

Post-doctoral researcher, AUEB Research Center & State Scholarship Foundation (IKY).

Competitive scholarship to conduct post-doctoral research on strategy implementation tactics in recession economies.

2.2020 – 2.2021

Post-doctoral researcher, AUEB Research Center.

Competitive research grant to conduct a qualitative comparative analysis of strategy implementation tactics configurations and their impact on firm performance.

3.2018 – 3.2019

Post-doctoral researcher, AUEB Research Center.

Competitive research grant from AUEB Research Center to conduct post-doctoral research on the role of trust in leadership and politics when implementing strategic decisions.

10.2012 – 10.2015

Doctoral researcher, AUEB Research Center & General Secretary of Research and Technology (GSRT).

Competitive research grant to conduct research on the role of organizational environment in developing human capital and motivation.

Professional Experience

9.2017-11.2019

Critical Future (UK based consulting firm)

Senior Consultant

Main responsibilities

Business plans, internationalization projects, writing of white papers, presentations to clients.

Indicative clients: Julius Baer, Workday, Crest Medical

2012-2015

PriceWaterhouseCoopers (PwC)

External Consultant

2008-2012

PriceWaterhouseCoopers (PwC)

Senior Associate in Risk Management

Professional affiliations

Academy of Management (US)

European Academy of Management

Strategic Management Society

Laboratory of Business Strategy (AUEB)