



## Europass Curriculum Vitae



### Personal information

First name(s) / Surname(s) **Nicholas G. Berketis**

Address(es) 37, Myriofytou Street, GR 171 23 Nea Smyrni, Greece

Telephone(s) +30-210-9328335 Mobile: +30-697-3079109  
+357-99-196716

Fax(es) +30-210-4129518

E-mail [nberketi@otenet.gr](mailto:nberketi@otenet.gr)

Nationality Greek

Date of birth 28<sup>th</sup> April, 1964

Gender Male

### Desired employment / Occupational field

Manager / Senior Partner in Insurance Broking Firm

### Work experience

Dates September 1982 – to date: J.Kouroutis & Co.Ltd. Insurance and Reinsurance Brokers  
September – December 1987: Bain Clarkson Limited

Occupation or position held Manager – J.Kouroutis & Co.Ltd. Insurance and Reinsurance Brokers

Main activities and responsibilities Insurance Broker

Name and address of employer Own Company (49, Methonis Street, GR 185 45 Piraeus, Greece)

Type of business or sector Insurance Intermediation – Services Sector

### Education and training

- Dates
- PhD, Sir John Cass Business School, City University, London, U.K. (2004)
  - MSc, in Shipping Trade & Finance, City University Business School, City University, London, U.K. (1987)
  - BSc, in Economics (Hons), Department of Economics, School of Law, Economics & Political Sciences, University of Athens, Greece (1986)

### Personal skills and competences

Mother tongue(s) Greek

Other language(s)

Self-assessment

European level (\*)

Understanding		Speaking		Writing
Listening	Reading	Spoken interaction	Spoken production	

<b>English</b>		Proficiency Level		Proficiency Level		Proficiency Level		Proficiency Level		Proficiency Level
<b>German</b>		Average		Average		Average		Average		Average

(\*) *Common European Framework of Reference for Languages*

Social skills and competences	<ul style="list-style-type: none"> <li>- Member of the Propeller Club of the United States, Port of Piraeus</li> <li>- Member of the Greek Alumni Association of the International Centre for Shipping, Trade &amp; Finance of the City University, London, U.K.</li> <li>- Member of the Alumni Association of Evangeliki School of Nea Smyrni</li> <li>- Member of the Piraeus Professional Chamber</li> <li>- Member of the Cyprus Statistical Society</li> </ul>
Organisational skills and competences	As above
Technical skills and competences	Licensed Insurance Broker
Computer skills and competences	Microsoft Office
Other skills and competences	<ul style="list-style-type: none"> <li>• Visiting Lecturer on Marine Insurance, Department of Maritime Transport and Commerce, School of Business and Law, Frederick University (2008 – to date).</li> <li>• Author of three (3) modules for the distance learning courses organized by Lloyd's Maritime Academy (2011 – to date) in the areas of Marine Insurance, Risk Management and Shipping Finance.</li> <li>• Participant in E-learning on Ship Finance, National and Kapodistrian University of Athens (October 2015 – July 2019).</li> <li>• Member of visiting faculty at the MSc in International Shipping, Finance and Management, Athens University of Economics and Business (2016 – to date).</li> </ul>
Driving licence	Yes, for private cars (Type "B").

## Books, Articles & Conferences

### Books:

- "Risk-Sharing Relationships between Shipowners and Insurers", published in May 2019 by Lambert Academic Publishing (ISBN: 978-613-9-46324-4)

### Conferences:

- Poster presentation of the Ph.D. Thesis made during the Samos Conference on Actuary and Statistics organized by the University of Aegean (September 2004). The presentation was published in the proceedings of the Samos conference at <http://www.stat.ucl.ac.be/Samos2004/>.
- Conference on Marine Insurance Products in Difficult Times, organized by Shipcon Limassol, in June 2009, Limassol, Cyprus
- Presentation on "Piracy Research" made during the 6<sup>th</sup> Samos Conference on Actuary and Statistics organized by the University of Aegean (June 2010).
- Presentation on "Correlation of Piracy Attacks with Oil Prices", 10th Energy and Finance Conference - Sir John Cass Business School, The City University, London - (September 2015).
- Presentation on "The Rhodian Maritime Law and General Average", 29/05/2017 "HELLAS LIBERTY".
- Presentation on "Salvage and General Average, a Case Study. Co-operation of Cargo Shippers, Receivers and Insurers with Average Adjusters", Marine Cargo Insurance Forum, 06/06/2018, Posidonia Exhibition, Athens, Greece.
- Participation in panel discussion on "Marine P&I Insurance: Understanding the Notions of Mutuality, Indemnity and Loss-Prevention" organized on 18/12/2018 by isalos.net at Laskaridis Foundation, Piraeus, Greece.
- Presentation on "Non-Standard Types of Insurance Reducing risks and losses of unforeseen circumstances. Modern understanding of circumstances that may impede the implementation of the contract. Analysis of typical errors in the context of force majeure, the experience of prevailing circumstances, an obstacle to the execution of the contract.", 2<sup>nd</sup> Marine Cargo Insurance Forum, 08/05/2019, AntwerpExpo, Antwerp, Belgium.
- Presentation on "Marine P&I Claims Reserving" 2<sup>nd</sup> Pancyprrian Statistics Day, 07/06/2019, Nicosia, Cyprus.

### Articles etc.:

- "The Effects of Inflation on the Personal Income Tax". Co-authored with Michael S. Dimitriadis. This project was published on the Greek financial magazine "ECONOMIC POSTMAN" (OIKONOMIKOS TAHYDROMOS) (12/08/1984).
- Article published in June 2006 on the monthly shipping magazine NAFTIKA CHRONIKA (Maritime Chronicles) under the title "The International Marine Insurance Market Faced with the Insurance of Fishing Vessels."
- Article published in December 2007 on the monthly shipping magazine NAFTIKA CHRONIKA (Maritime Chronicles) under the title "Builders Risks Insurance: International Expertise and Practice."
- Article on "Piracy Analysis" published in the Newsletter of the International Propeller Club of the United States, Port of Piraeus, June 2011.
- Article on "Maritime Regulations post "Costa Concordia"" published in the Newsletter of the International Propeller Club of the United States, Port of Piraeus, June 2012.
- "Shipping Loans Market (KG)" (published on Cyprus daily newspaper "O Fileleftheros", 28/10/2013.
- Article on "Effects of Ebola Virus on Marine Insurance" published in the Newsletter of the International Propeller Club of the United States, Port of Piraeus, October 2015.
- Article published in November 2018 on the monthly shipping magazine NAFTIKA CHRONIKA (Maritime Chronicles) under the title "The Equilibrium in the Marine Insurance Market and the Overall Market Capacity thereof".

### Interviews:

04/01/2017 SBC Channel, Greece

### Member of the Scientific Committee of International Scientific Conferences:

MASSEP 2013