

Employee Information

Name of Employee		Company	Moja Group
Job Title	Sportbook Business & Risk Analyst/Statistician	Location	TBC
Reports to (Position)	Head of Sportbook	Supervises (Position)	Matrix Management Local Marketing Teams

Role Summary

Moja is one of the leading Sports betting, Lottery and Gaming groups in Africa and is looking to strengthen its Sportsbook team, by adding a Sportbook Business & Risk Analyst/Statistician.

The role reports to the Head of Sportsbook. You will be a sports enthusiast who is eager to take part in analysing sports betting data, identifying areas of concern or abuse by players, and working with the Head of Sportsbook to adjust our trading set up or player limit settings to minimize any exposure.

You and the rest of the team will also provide 2nd line sportsbook support answering more specialized sportsbook related questions and bet settlement issues and will assist in the set-up and settlement of games such as the Jackpot and other sports games that will be in place in 2023.

Main Duties & Responsibilities

You will provide the following:

1. Daily monitoring of the player base and their sports betting activity, looking for unusual patterns and player results and investigating each players activity in detail to decide on whether the player should have their limits changed.
2. Specialist sportsbook support to the 1st line customer support teams including answering questions across the sportsbooks on things like win bonus, Cashback, bet settlement etc.
3. Reviewing the mix of business across singles and multi-bets, understanding the main leagues and market types that players are choosing to bet on to form an opinion on player risk and suitability.
4. Analysing & managing Sportsbook Customers with a detailed analytical approach to ensure the best possible client rating setup.
5. Monitoring main competitor pricing strategies in each market looking out for variations in pricing from things like favourite bias, low margin strategies and how they play out across the main leagues and market types. Work with Head of Sportsbook as required to localize the pricing strategy to remain competitive in each market.
6. Produce sportsbook reports for local tax calculations.
7. Manage the daily/weekly set up and settlement (where required) of sports related games such as Jackpot and Pick 6.
8. Work with the VIP and user retention teams to ensure that clients are categorized correctly.
9. Provide ad hoc management and other support as directed by the Head of Sportsbook.

Job Requirements

Academic Qualifications	Mathematics or Statistics graduate, with an understanding of probability theory, expected returns and statistical significance.
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HUMAN RESOURCES
JOB DESCRIPTION

TBC

Required Languages	<ul style="list-style-type: none"> English French is a plus
Work Experience	<ul style="list-style-type: none"> Analytical or Statistical experience: You will likely be a recent Maths graduate at the top end of your class, but any project or previous work experience in the field is acceptable. Strong betting knowledge: We are driven by the excitement of sports events and want to reduce the risks that come with them. You need to have a good understanding of (sports) betting
Location	<ul style="list-style-type: none"> Athens or Cape Town
Required Technology and Software	<ul style="list-style-type: none"> Excellent excel spreadsheet user, comfortable with analysing and interpreting large volumes of data. Able to confidently use Pivot tables, VLOOKUP, multiple sorting of data, among other techniques.

Competencies

Competency	
Behavioral Competencies	<ul style="list-style-type: none"> Close attention to detail. Hands on approach to data analysis able to quickly identify unusual patterns and the underlying reasons for these. Willing to learn, hungry to understand and grow their knowledge of sportsbook set up and management. Good Communication. Great stakeholder management is key and for this good communication skills are essential. Agile Mindset. This is about learning and adapting, continuously improving what we do to deliver a valuable product to our customers. You collaborate and communicate leading to team success. Team player. We love learning from each other, great ideas are shaped and inspired by other ideas to achieve the simplest, smartest, and safest solution. Innovative. We create space for ideas and love to use the newest technologies. To be cutting edge, we need to stay on top and deliver an amazing digital experience.
Technical Competencies	<ul style="list-style-type: none"> Able to pull together concise reports that cut to the chase highlighting the key recommendations from a clear description of the problems identified. Excel and other reporting systems.

Read and Agreed By

Employee Name:

Signature:

Date: